

## **UCC / BIM Innovation Advisory Graduate Placement Programme: Invitation for application for Two Business Graduates.**

**We are seeking two innovative graduates to join BIM's dynamic team in Clonakilty, Co. Cork. This unique opportunity offers career development, travel, and hands-on experience in the seafood industry, complemented by sponsored professional training and a Diploma in Food Manufacturing Management.**

Bord Iascaigh Mhara (BIM), in conjunction with University College Cork, is offering a unique opportunity to work in the BIM offices in Clonakilty, Co. Cork where you can develop skills across new product development, business intelligence, market research, food safety and finance.

The role also offers sponsored continuous professional development with UCC's Diploma in Food Manufacturing Management and other role specific training available. There are also opportunities to travel nationally to coastal communities and internationally to exhibitions and market visits.

You will get experience across a variety of projects in a growing seafood industry working directly with companies on research projects, data analysis and insight generation and innovative business concepts whilst also supporting marketing, technical and viability colleagues.

The post will suit a motivated individual who demonstrates initiative and can operate both strategically and practically to meet the needs of industry. The successful candidate should be organised, with the ability to work and report clearly to tight deadlines.

### **Essential Requirements for the Role:**

- A qualification or third level degree in Business, Commerce, Marketing or related discipline.
- An understanding of global market trends and influencing factors.
- An ability to research and analyse data.
- An ability to review and disseminate information clearly to internal and external stakeholders.
- Experience in drafting documentation for presentation and communication.
- Demonstrate knowledge of project management and the ability to manage projects on their own or as part of a team.
- A keen interest in the food industry.

### **Desirable Requirements for the Role:**

- A broad understanding of BIM and the Irish seafood sector.
- An understanding of the potential impacts that global influences (i.e. conflict, inflation) may have on the Irish Seafood Sector.
- Knowledge of Food Vision 2030 and how it applies to the seafood sector.

### **Competencies Associated with the Role:**

#### Results Orientated:

- Takes responsibilities and goal setting seriously and consistently meets expectations and goals set.
- Constructively challenges existing approaches to focus on delivery.
- Prepared to and equipped to make tough decisions to achieve the end results.

#### Teamwork & Collaboration:

- Recognised as a reliable team-player.
- Works to maintain positive working relationships by being honest, reliable and dependable.
- Effectively resolves issues that occur with minimal direction.

#### Communication Skills:

- Maintains a focus on dealing with clients and colleagues in an effective, efficient and respectful manner.
- Communicates clearly and professionally, both in verbally and in written correspondence.

The programme begins on Monday, September 1<sup>st</sup> 2025 and runs for 13 months.

**Location:** Bord Iascaigh Mhara, Clonakilty, Co. Cork.

**Salary:** €29,120 over the 13-month contract commencing in September 1<sup>st</sup> 2025.

**Application:** Submit application by [MS Form HERE](#) by close of business on 03/03/2025.

**Enquiries:** Aoife Sammon, Food Industry Training Unit (FITU), UCC: [a.sammon@ucc.ie](mailto:a.sammon@ucc.ie)

**Interviews:** In person in UCC in mid-March.